

2023 Keys for Sofa/Furniture Callout

- 1) Callout of furniture description in the Parts Tracker & Item Master will be done similar to what a VIN number on a vehicle would be, where every character position has a purpose.
- 2) There are a total of 30 characters available to describe an item, however, every position MUST be used. If there are no alphabetical or numerical characters used in a given position, use a dash in its place.
- 3) This document currently covers sofas, dinettes, driver and passenger chairs, and additional furniture like free standing recliners.

New Sofas, Prints & Part Numbers

- 1) Interior Design Dept (Kim) to come up with Décor Package names and numbers
- 2) Interior Design Dept (Kim) to work with vendors to establish colors, fabrics, & sofa styling
- 3) Drafting to determine the sofa type needed per floor plan & what options are available for each floor plan
- 4) Drafting to maintain a matrix of sofas & determine if a NM # is needed for a given sofa.
- 5) Drafting to request from the product engineer a Newmar Part Number for the item
- 6) Product engineer will be responsible to correspond with the vendor to let them know the Newmar part numbers of the sofa, as well as the type, & notching size of the sofa
- 7) Product engineers will be responsible to get sofa prints to and from vendors for each sofa type
- 8) It is best if this Furniture Callout Key sheet be sent out each year along with prints to the vendor/s.

i.e. below would be a 100" Extend-a-L sofa, right hand facing L, with a hide-a-bed, 2" x 24" notch in the arms for a Mountain Aire, model year 2023, décor package 380, with the "L", extend-a-L portion is powered, with Footrest

| Item | Length | Frame Type | Right or Left Hand | Bed Style | Notch Size in Arms | Newmar Brand | Model Year | Décor Pkg Color | Power | Footrest |
|---------|--------|--------------|--------------------|-----------|--------------------|--------------|------------|-----------------|-------|----------|
| S o f a | 1 0 0 | E X T D L | R H | H A B | 2 x 2 4 | M A | 2 3 | 3 8 0 | P | F |
| 1 2 3 4 | 5 6 7 | 8 9 10 11 12 | 13 14 | 15 16 17 | 18 19 20 21 | 22 23 | 24 25 | 26 27 28 | 29 | 30 |

i.e. below would be 84" straight jack knife sofa for a flat floor application. Canyon Star 2023 model year décor package 390

| Item | Length | Frame Type | Right or Left Hand | Bed Style | Notch Size in Arms | Newmar Brand | Model Year | Décor Pkg Color | Power | Footrest |
|---------|--------|--------------|--------------------|-----------|--------------------|--------------|------------|-----------------|-------|----------|
| S o f a | - 8 4 | S T R A T | - - | J K N | N O N E | C S | 2 3 | 3 9 0 | - | - |
| 1 2 3 4 | 5 6 7 | 8 9 10 11 12 | 13 14 | 15 16 17 | 18 19 20 21 | 22 23 | 24 25 | 26 27 28 | 29 | 30 |

Item: must use 4 characters [1 thru 4]; use ONLY one of these definitions

- Sofa =SOFA
- Dinette =DINT
- Combo = CMBO (sofa and dinette as one assembly) (Villa 1 number; Flexsteel 2 numbers)
- Ottoman = OTTO

Length: must use 3 characters [5 thru 7] (if only 2 characters are needed use a dash (-) in the 5th position)

- 100" = 100
- 84" = -84
- 58" = -58

Frame type: must use 5 characters [8 thru 12]; use ONLY one of these definitions

- Extend-a-L =EXTDL
- Straight =STRAT
- Extend-a Face to Face = EXFTF
- Sofa Combo = SCMBO
- Sofa Double Bunk= SODBK
- Euro Booth Combo = ECMBO
- Euro Booth = EUROB (This is the overall piece of furniture depth of 27")(LENGTH would be the dinette seat length from the exterior wall)
- Euro Booth Reduced depth seat = EUROC (This is the overall piece of furniture depth of 26")(LENGTH would be the dinette seat length from the exterior wall)
- Euro Booth Reduced depth seat = EUROD (This is the overall piece of furniture depth of 25")(LENGTH would be the dinette seat length from the exterior wall)
- U-Dinette Combo = UCMB0
- U-Dinette = UDINT
- Comfort Style Dinette = COMFT (Dinette that makes into a bed)
- Theatre = THEAT
- Chaise Lounge = CHAIS
- Incliner Sofa = CLINE

Right or Left hand: must use 2 character [13 & 14]; use ONLY one of these definitions

- Right Hand Extend-a-L sofa or Euro Dinette= RH
 - Left Hand Extend-a- L sofa or Euro Dinette = LH
 - If it's a straight sofa = -- (2 hyphens)
 - Dinette on the door side of the coach = DS
 - Dinette on the off door side of the coach = OD
 - All Aluminum Framing =AL
- *RH or LH is determined by standing center of coach looking into the dinette.
- *DS or OD will be used if needed.

Bed style; must use 3 characters [15 thru 17]; use ONLY one of these definitions

- Hide-A-Bed = HAB (when turned into a bed, the back of the sofa does not move)
- Jack Knife = JKN (when turned into a bed, the back of the sofa lays down flat)
- Dormi = DRM (Villa's Fold-N-Tumble)
- Sofa Double Bunk = SDB (sofa that converts into Bunk Beds)
- None Sleeper = --- (3 hyphens)
- Magic Bed = MGB
- Power Bed = PWB
- Side Folding Hide A Bed= SHB (Sleep Between the Arms) works similar to a jack knife, **minimum length is 87"**.
- Visionary Tri-Fold =VIS (sleeps 2 people)
- Comfort Lounge =CTL (sleeps 1 person)
- Tri-Fold = TRF (Villa Tri-Fold) bed

Notch size in arms: must use 4 characters [18 thru 21]

- An example would be 2x28 or 5x18 etc. (This measurement would be the height of the notch and length of notch from the back of the arm forward)
- No Notch at all = NONE
- Notched Skirt Panels (various notches, must see print) = VARA, VARB, VARC, etc.
 - Fourth letter depends on how many versions you may have for same piece of furniture.

Newmar brand; must use 2 characters [22 & 23]; use ONLY one of these definitions

- Bay Star Sport = BT
- Bay Star = BS
- Canyon Star = CS
- Kountry Star = KS
- Ventana = VT
- Super Star = SS
- Dutch Star = DS
- New Aire = NA
- Mountain Aire = MA
- Supreme Aire = SA
- London Aire = LA
- Essex = EX
- King Aire =KG

Model year; must use 2 characters [24 & 25]

- 2020 = 20
- 2021 = 21
- 2022 = 22
- 2023 = 23
- 2024 = 24
- 2025 = 25

Décor PKG color: must use 3 characters [26 thru 28]

- These are the last 3 digits from the Interior color package number

Powered: use character 29

- Powered (P)
- Non-Powered (-)

Footrest: use character 30

- Footrest (F)
- No Footrest (-)

Driver and Passenger Chairs

- 1) The following callout information will apply to the driver and passenger chair.
- 2) We will only use 23 of the 30 available characters for now with the remaining 7 for future designation as needed.

| Location | | | Width | Seat Belt | Foot Rest | | Base | Heat | Memory | Lumbar | Massage | Haptic Feed Back | Cool | Adjustable Arms | Skirt | Brand | | Year | | Décor Package | | | Revision |
|----------|---|---|-------|-----------|-----------|---|------|------|--------|--------|---------|------------------|------|-----------------|-------|-------|----|------|----|---------------|----|----|----------|
| D | R | V | S | I | P | F | P | H | M | L | M | H | C | A | H | D | S | 2 | 3 | 2 | 3 | 0 | A |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 |

Location: Uses the first three characters

- Driver = DRV
- Passenger = PAS

Width: Uses character number 4

- Standard Width = S
- Wide Width = W

Seat belt: Uses character number 5

- Integrated seat belt = I
- Non-Integrated seat belt = dash (-)

Footrest: Uses characters 6 & 7

- Manual footrest = -F
- Power footrest = PF
- No footrest = dashes (--)

Seat base: Uses character number 8

- Power adjustable base = P
- Manual adjustable base = M

Heat: Uses character number 9

- Heated seat = H
- Non-heated seat = dash (-)

Memory: Uses character number 10

- Seat with Memory = M
- Seat without memory = dash (-)

Lumbar: Uses character number 11

- Adjustable lumbar = L
- Fixed Lumbar = dash (-)

Massage: Uses character number 12

- Seat with massage = M
- Seat without massage = dash (-)

Haptic feedback: Uses character number 13

- Seat with haptic feedback = H
- Seat with no haptic feedback = dash (-)

Cooling feature: Uses character number 14

- Seat with cooling feature = C
- Seat with no cooling feature = dash (-)

Adjustable arms: Uses character number 15

- Adjustable arms = A
- Non-adjustable arms = dash (-)

Skirt: Uses character number 16

- Hard skirt = H
- Soft skirt = S

Brand: Uses character numbers 17 & 18

- Bay Star Sport = BT
- Bay Star = BS
- Canyon Star = CS
- Kountry Star =KS
- Ventana = VT
- Super Star = SS
- Dutch Star = DS
- New Aire =NA
- Mountain Aire = MA
- Supreme Aire = SA
- London Aire = LA
- Essex = EX
- King Aire =KG

Model year: must use 2 characters 19 & 20

- 2020 = 20
- 2021 = 21
- 2022 = 22
- 2023 = 23
- 2024 = 24
- 2025 = 25

Décor PKG color: must use 3 characters [21 thru 23]

- These are the last 3 digits from the Interior color package number

Revision: Uses character number 24

- No revisions = dash (-)
- First revision = A
- Second revision = B

Additional Furniture

+The following callout information will apply to the additional furniture like recliners.

- 1) We will only use 23 of the 30 available characters for now with the remaining 7 for future designation as needed.

| Type | | | | Width | Seat Belt | Foot Rest | | Base | Heat | Massage | Adjustabl | Skirt | Brand | | Year | | Décor Package | | | Revision |
|------|---|---|---|-------|-----------|-----------|---|------|------|---------|-----------|-------|-------|----|------|----|---------------|----|----|----------|
| R | E | C | L | S | - | - | F | R | - | - | - | H | D | S | 1 | 9 | 2 | 3 | 0 | A |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 |

Type: must use 4 characters [1 thru 4]; use ONLY one of these definitions

- Freestanding Recliner = RECL
- Fixed Recliner = FRCL
- Barrel = BARL

Width: Uses character number 5

- Standard Width = S

Seat belt: Uses character number 6

- With seat belt - I
- Without seat belt = dash (-)

Foot rest: Uses characters 7 & 8

- Manual foot rest = -F
- Power foot rest = PF
- No foot rest = dashes (--)

Seat base: Uses character number 9

- Round Base with Gliders = R
- Manual base = M

Heat: Uses character number 10

- Heated seat = H
- Non-heated seat = dash (-)

Massage: Uses character number 11

- Seat with massage = M
- Seat without massage = dash (-)

Adjustable arms: Uses character number 12

- Adjustable arms = A
- Non-adjustable arms = dash (-)

Skirt: Uses character number 13

- Hard skirt = H
- Soft skirt = S

Brand: Uses character numbers 14 & 15

- Bay Star Sport = BT
- Bay Star = BS
- Canyon Star = CS
- Kountry Star =KS
- Ventana = VT
- Super Star = SS
- Dutch Star = DS
- New Aire =NA
- Mountain Aire = MA
- Supreme Aire = SA
- London Aire = LA
- Essex = EX
- King Aire =KG

Model year: must use 2 characters 16 & 17

- 2020 = 20
- 2021 = 21
- 2022 = 22
- 2023 = 23
- 2024 = 24
- 2025 = 25

Décor PKG color: must use 3 characters [18 thru 20]

- These are the last 3 digits from the Interior color package number

Revision: Uses character number 21

- No revisions = dash (-)
- First revision = A
- Second revision = B